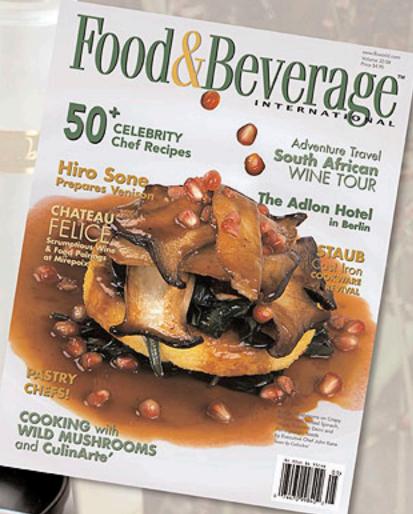
# TWICE AS NICE...





Both in the same magazine!



# Advertising Rates 2007

# DISPLAY ADVERTISING

SIZE/PLACEMENT	1x	2x	3x	6x
Label	\$1,100	\$1,100	\$1,100	\$1,100
1/4 Page	\$2,079	\$1,909	\$1,751	\$1,673
1/4 Page (Bleed)	\$2,308	\$2,151	\$2,000	\$1,892
1/3 Page (Horizontal, Vertical or Square)	\$2,536	\$2,393	\$2,250	\$2,110
1/3 Page (Bleed - Horizontal, Vertical)	\$2,833	\$2,645	\$2,467	\$2,301
1/2 Page (Horizontal, Vertical)	\$3,129	\$2,897	\$2,685	\$2,492
1/2 Page (Bleed - Horizontal, Vertical)	\$3,537	\$3,268	\$3,023	\$2,800
2/3 Page	\$3,944	\$3,639	\$3,361	\$3,107
Full Page (No Bleed)	\$4,775	\$4,563	\$4,362	\$4,171
Full Page (Full Bleed)	\$4,932	\$4,713	\$4,503	\$4,304
Inside Front or Inside Back Page	\$5,195	\$4,962	\$4,741	\$4,531
Double Truck (2 Page Spread)	\$8,000	\$7,652	\$7,289	\$6,959

<sup>\*</sup> Additional Charge of \$550 for four color and \$100 for one color

# NATURAL & ORGANIC MARKETPLACE ADVERTISING

# Now You Can Buy Just What You Need! Buy by the Inch!

Each column width is 24 " wide.

Let your customers know what kind of products you have available for them!

## PRODUCTION/PRICING

Send camera ready art on disk or CD. All logos or photos must be Mac formatted, in Quark, Photoshop, Illustrator or Freehand programs, to be considered as camera ready.

#### Productions prices are as follows:

- 1. Production: \$75.00 minimum
- 2. Images Scans (logos or photos) \$35/each
- 3. No extra charge for CMYK color.

1"	х	24 "	=	\$ 149.00
2"	x	24 *	=	\$ 298.00
3"	x	24 *	=	\$ 447.00
4"	х	24 *	=	\$ 596.00
5"	x	24 *	=	\$ 745.00
6"	x	24 *	=	\$ 894.00
7*	x	24 *	=	\$ 1,043.00
8"	x	24 *	=	\$ 1,192.00

# INTERNET BANNER ADVERTISING

Seen by 50,000 visitors per week

MONTHLY PROGRAM PRICE	30 DAY	90 DAY	120 DAY
Banner — Sponsor/Home Page	\$575	\$545	\$505
Banner Side — Rotate	\$350	\$325	\$295
Banner Bottom Rotate	\$285	\$275	\$265
120 X 120 Pix. Box	\$230	\$215	\$195

<sup>\*</sup> Print Advertisers Receive Discount for On-line Placement. Pricing subject to change.



# Design Specifications

# **ARTWORK SPECIFICATIONS**

Digital Files are recommended. Files should be supplied in Macintosh format with a color proof. Images should be placed at 100% to minimize file sizes. Raster files should support a resolution of 300 dpi in CMYK or grayscale formats placed at 100% or lower. Bitmaps should be no less than 800dpi at 100%. Please supply embedded files placed in Illustrator. Also supply all fonts (both screen & printer tonts). No PC files, or TRUETYPE PC FONTS. POSTSCRIPT FONTS ONLY. Please convert all fonts to Bezier curve outlines. (PC files can be translated if necessary but not adjusted). Additional charges will be applied to add that do not conform.

## SUPPORTED MEDIA

100MB Zip, CD's - PC or Mac formatted. (see Additional Charges)

## FILM

133 dots per inch (dpi), emulsion-side down, right reading. Please provide digital backup and printout.

#### LABELING

Please label disk clearly including name and size of ad, list of contents, contact number, and a return address.

### DEADLINES

Artwork must arrive at least 14 days before close of production.

# ADDITIONAL CHARGES

Additional charges will be applied to any conversions of application, formatting, media transferring, or resizing of ad as well as late ads. Rate is \$75/hour (minimum of 15 minutes charged) and a \$20 additional fee/zip disk.

#### APPLICATIONS

Adobe Illustrator 8 - 9 Adobe Photoshop 5 - 7.0 FreeHand 5.5 - 9.0 (will translate) QuarkXpress 4.1 - 5.0

Magazine Dimensions	WIDTH		HEIGHT
rim	8.375*	х	10.875"
ull Page (Bleed)	8.625"	x	11.125"
leed Image Safety	8"	X	10.5"
ull Page (No Bleed)	7.375"	х	9.625*
/2 Page Vertical	3.5625"	X	9.625*
/2 Page Vertical (Bleed)	4.1875"	x	11.125"
/2 Page Horizontal	7.375*	x	4.8125"
/2 Page Horizontal (Bleed)	8.625"	x	5.3125"
3 Page Vertical	2.3125"	X	9.625*
/3 Page Vertical (Bleed)	2.9375*	х	11.125"
/3 Page Horizontal	7.375*	X	3.0625"
/3 Page Horizontal (Bleed)	8.625"	x	3.5625"
3 Page Square	4.875*	х	5*
4 Page Vertical	3.5625*	х	4.8125"
/4 Page Vertical (Bleed)	4.1875"	×	5.4375"





# **Demographics**

Quantity:	Clients:
2,900	Professional Chefs
1,000	Calerers and Country Club Chefs
6,000	Hotels and Resorts
8,000	Restaurants, Delis, Cafes — Chefs and Owners
1,000	Chain Headquarters
2,000	Manufacturers, Brokers, Distributors
300	Associations
200	Public Relations, Magazines, Writers, misc.
687	Wineries
150	Culinary Schools
2,000	Health food stores, juice and smoothie bars
4,000	Grocery stores, gourmet, organic, upscale retail

# SINGLE COPY SALES

165,000 nationally placed bookstores, grocery stores and airports

\*Audit Statement Upon Request



# Editorial Calendar 2007

# FEBRUARY/MARCH

Deadline for materials January 15

#### FOOD&BEVERAGE EDITORIAL

Mexico!

Great Boutique Hotels to stay in Mexican Food

Original family recipes from Puebla

Wine and Food Pairing
 Cheese parings featuring cheese from around the world

Butter Taste Test
 Over 5 brands of butter are reviewed, and
 chefs share their views.

 Boutique Winery Profile of Chilean Winery

Kitchen Wares
 "How to" Demonstrations that jazz up your presentations

 Great Destination Resorts Vermont, Quebec

Columns:

Cookbook Reviews, Restaurant reviews of San Francisco, Los Angeles, Chicago, New York, Boston

### NUTRAFOODIES EDITORIAL

Featured Ingredient:
 A different ingredient is featured every issue

Local produce of Mexico
 A different local featured ingredient is every issue

Food as Medicine
 Featured nutraceutical ingredient

Produce Gallery
 A different produce featured ingredient is every issue

Ranching Profile
 A different ranch or farm is featured every issue

Beverages
 New healthy beverage profiles in the marketplace

 Natural & Organic Market Place New things to buy for the home

NutraNews
 Breaking news of value to you

# APRIL/MAY

Deadline for materials March 15

#### FOOD&BEVERAGE EDITORIAL

· Italy!

The finest Sicily has to offer Sicilian Food

Food and wine parings from the region

Boutique Winery
 A different feature each issue

Kitchen Wares
 Tools that make you the star

Appetizers
 Great presentations you can make..or just admire!

· Columns:

Cookbook Reviews, Restaurant reviews of San Francisco, Los Angeles, Chicago, New York, Boston

#### NUTRAFOODIES EDITORIAL

Featured Ingredient:
 A different ingredient is featured every issue

Food as Medicine
Resorts that specialize in healthy approaches

Produce Gallery
 A different produce featured ingredient is every issue

Ranching Profile
 A different ranch or farm is featured every issue

Beverages
 New healthy beverage profiles in the marketplace

 Natural & Organic Market Place New things to buy for the home

NutraNews
 Breaking news of value to you

# JUNE/JULY

Deadline for materials May15

# FOOD&BEVERAGE EDITORIAL

• Italy

Home

Slow Food Feast featuring Italian Ingredients

Seafood

Caviar

Great Wine and Seafood Pairing

 Ode to the Glorious Egg Reinventing appetizers and main courses with the Egg

 Wine and Food Pairing A different feature each issue

 Boutique Winery Story A different feature each issue

Dressings!
 Great oils and great vinegars

Table Top
 Combine great looks to make it even more appealing

Kitchen Wares
 "Must have" kitchen equipment for today's recipes

Great Destination Resorts
 A different feature each issue

· Columns:

Cookbook Reviews, Restaurant reviews of San Francisco, Los Angeles, Chicago, New York, Boston

#### NUTRAFOODIES EDITORIAL

 Featured Ingredient: Caviar Story on Caviar Farming

Food as Medicine

Diet Reviews

The differences, how they work, which is right for you

Produce Gallery
 Our picks of Nature's greatest bounty for you to view, and work with

Ranching Profile
 How today's eggs are produced to be healthier

Beverages
 Generation X tastes the healthy beverages and tells you their opinion

 Cooking with Organic Sugar Nuances you need to know to get optimum results

Food Lore
 Folk lore that surrounds fruit and vegetables are often medicinal

Health Properties of Oils & Vinegars

 Natural & Organic Market Place New things to buy for the home

NutraNews
 Breaking news of value to you



# Editorial Calendar 2007

# AUGUST/SEPTEMBER

Deadline for issue July 15

#### FOOD&BEVERAGE EDITORIAL

- Mexico
- Latin and Mexican Food Products
- Chef presentations
- New Products
- Barbecue Issue

Different methods of cooking, rubs, sauces, presentations, and great meats!

- Wine and Food Pairing A different feature each issue
- Boutique Winery Story
   A different feature each issue
- African Adventure Travel
   A visit to the Palace of the Lost City
- Asian Food
- Cheese
- Composed Soups
- Table Top
- Kitchen Wares
- · Columns:

Cookbook Reviews, Restaurant reviews of San Francisco, Los Angeles, Chicago, New York, Boston

#### NUTRAFOODIES EDITORIAL

- Featured Ingredient:
   A different ingredient is featured every issue
- . The raising of Organic Meats
- Lavender
- The Blueberry
- Food as Medicine
   Featured nutraceutical ingredient
- The Produce Gallery
- Appetizers Organic Style
- Beverages

New healthy beverage profiles in the marketplace

- · Beautiful chef presentations
- Healthy Snacks
- Reinventing the American Picnic
- Natural & Organic Market Place New things to buy for the home
- NutraNews
   Breaking news of value to you

# OCTOBER/NOVEMBER

Deadline for issue September 15

#### FOOD&BEVERAGE EDITORIAL

- Spain, Ireland
- Catering tips for Entertaining at Home
- Turkey, and other poultry with great produce presentations
- Wine and Food Pairing A different feature each issue
- Boutique Winery story
- Desserts
- Holiday Catalog Items
- New Cocktails
- Candy
- High Tea
- · Columns:

Cookbook Reviews, Restaurant reviews of San Francisco, Los Angeles, Chicago, New York, Boston

#### NUTRAFOODIES EDITORIAL

- Featured Ingredient:
   A different ingredient is featured every issue
- Raising Poultry
- The Pomegranate
- Food as Medicine
   Featured nutraceutical ingredient
- Organic Chocolate
- Organic Restaurant Trends: Raw
- Beverages

New healthy beverage profiles in the marketplace

- Great desserts done NutraFoodies style
- Snack Bar Taste Test
- Healthy Smoothies
- Natural & Organic Market Place New things to buy for the home
- NutraNews

Breaking news of value to you

# DECEMBER/JANUARY

Deadline for issue November 15

#### FOOD&BEVERAGE EDITORIAL

- The Carribean and other Islands
- Great Island Recipes
- · Featuring Lamb, Pork and game
- · One Pot Cooking
- · A lesson in seasoning
- Wine and Food Pairing A different feature each issue
- Boutique Winery Story
- Cookies
- · Salsas
- Coffee
- Water
- Great Holiday Catalog Items
- Columns:

Cookbook Reviews, Restaurant reviews of San Francisco, Los Angeles, Chicago, New York, Boston

#### NUTRAFOODIES EDITORIAL

- Featured Ingredient:
   A different ingredient is featured every issue
- Coffee Plantations
- Food as Medicine
   Featured nutraceutical ingredient
- Great Produce Presentations
- Organic Restaurant Trends
- Beverages

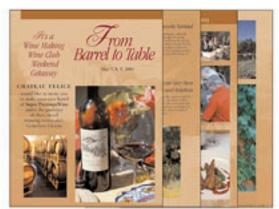
New healthy beverage profiles in the marketplace

- Under the Organic Christmas Tree
- Natural & Organic Market Place New things to buy for the home
- NutraNews

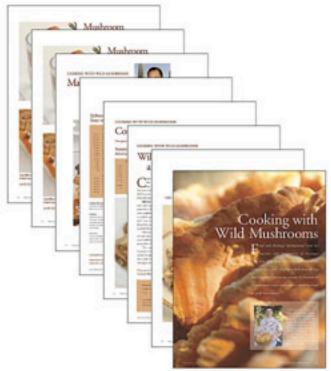
Breaking news of value to you

# BRAND AWARENESS PROGRAM

# BUILD YOUR BRAND THE FOOD&BEVERAGE INTERNATIONAL WAY



Chateau Felice - 4/pages



Cooking with Wild Mushrooms and CulinArte' - 8/pages



Jabula! - South African Wine Tour - 16/pages

- It's printed in the magazine.
- Then it's posted on the floworld.com website and found by search engines the world over.
- Reprints are available for your company promotions, meetings and box stuffers.

# PRICING

Each proposal is customized to the client's needs.